10 GREAT MYTHS OF GLOBAL CIVIL SOCIETY

Lester M. Salamon

Johns Hopkins University and Russian Higher School of Economics

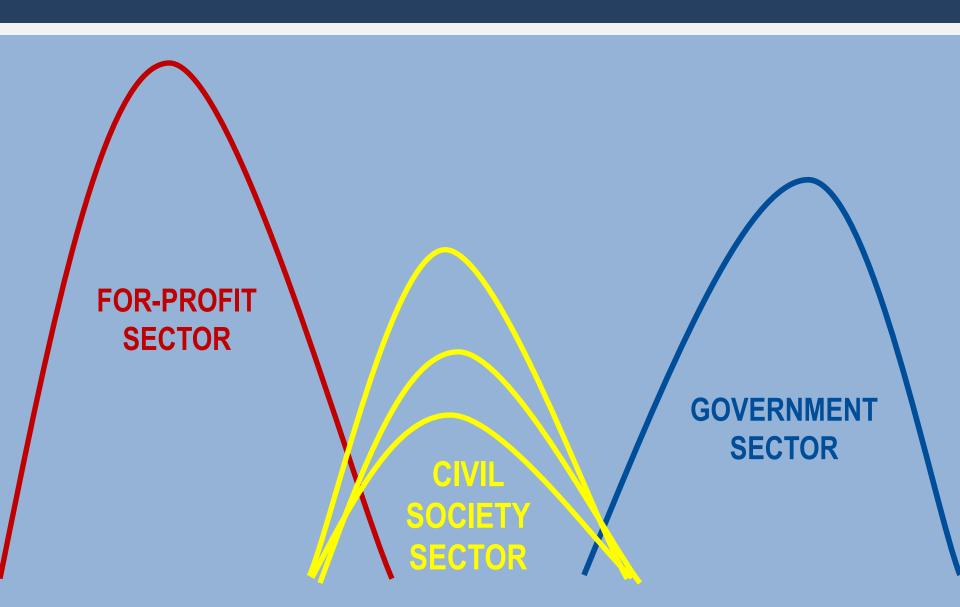
Russian National Research University Higher School of Economics
June 20, 2014

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10 GREAT MYTHS OF GLOBAL CIVIL SOCIETY

1. There is no such thing as a civil society or nonprofit "sector."

THE GLOBAL ASSOCIATIONAL REVOLUTION



TREATMENT OF NONPROFIT INSTITUTIONS IN THE SNA

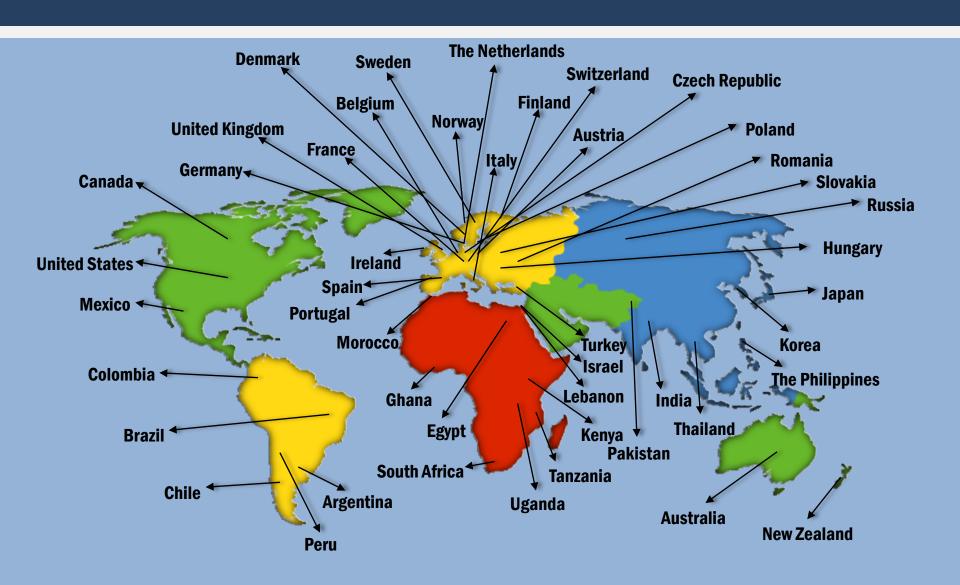
TYPE OF	SECTORS OF THE SNA SYSTEM					
INSTITUTIONAL UNIT	Nonfinancial corporations sector S.11	Financial corporations sector S.12	General government sector S.13	Households sector S.14	NPISH sector	
Corporations	C ₁	C ₂				
Government units			G			
Households				Н		
Nonprofit institutions (NPI)	N ₁	N ₂	N_3	N ₄	N_5	

OUR METAPHOR



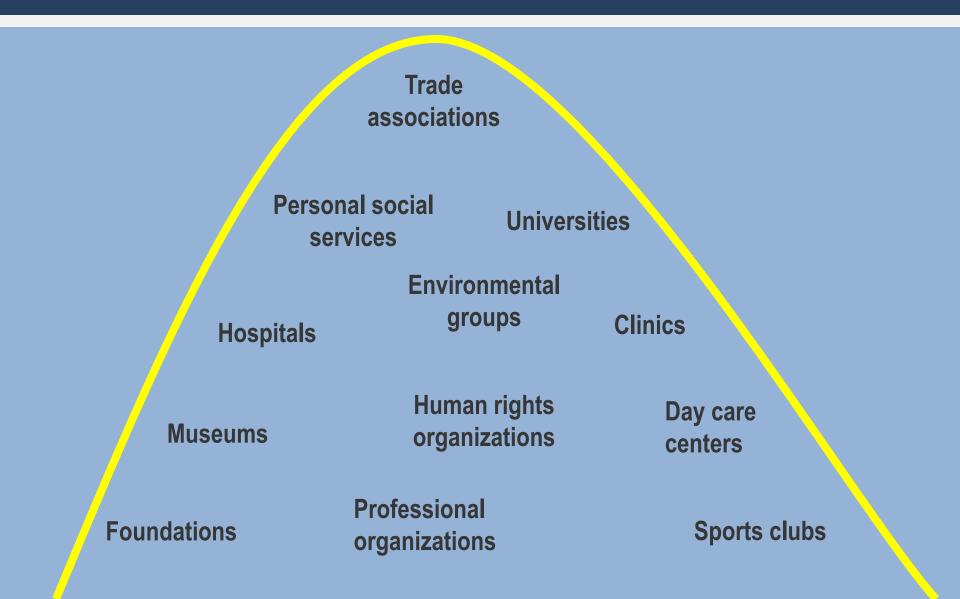


CNP PROJECT COUNTRIES



COMMON FEATURES OF NONPROFITS

- ➤ Organizations
- Private—institutionally separate from government
- ➤ Non-profit-distributing
- > Self-governing
- ➤ Noncompulsory



10 GREAT MYTHS OF GLOBAL CIVIL SOCIETY

- 1. There is no such thing as a civil society or nonprofit "sector."
- 2. The civil society sector is mostly engaged in provision of services.

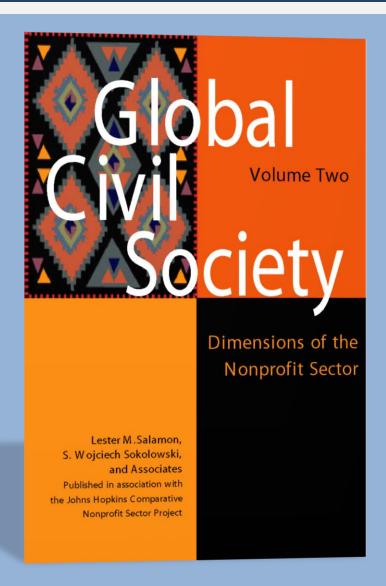
ROLES AND FUNCTIONS

- **≻**Service provision
- **Advocacy**
- **Expression**
- ➤ Community-building / social capital
- ➤ Value guardian / mobilization

10 GREAT MYTHS OF GLOBAL CIVIL SOCIETY

- 1. There is no such thing as a civil society or nonprofit "sector."
- 2. The civil society sector is mostly engaged in provision of services.
- 3. The civil society sector is a marginal actor economically.

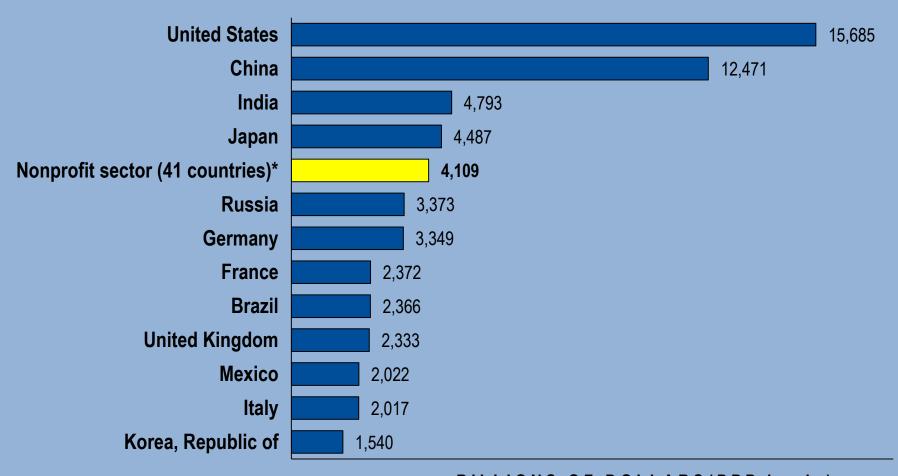
GLOBAL CIVIL SOCIETY, VOLUME 2



THE SCALE OF NONPROFIT ACTIVITY, 40 COUNTRIES

- >48.4 million full time equivalent jobs
- >4.6% of economically active population

NON-PROFIT SECTOR REVENUE (41 COUNTRIES) VS. 12 LARGEST ECONOMIES, 2012

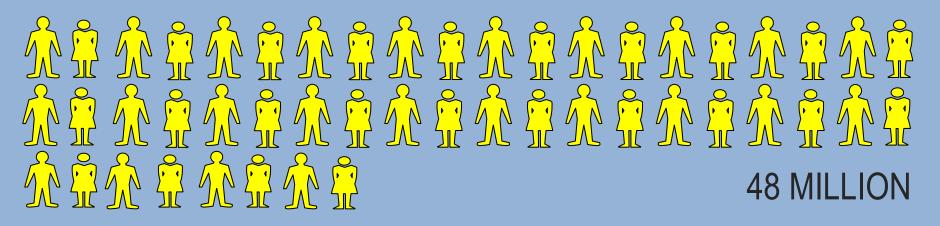


*Estimated

BILLIONS OF DOLLARS (PPP basis)

EMPLOYMENT IN NPIs vs. LARGEST FIRMS, 37 COUNTRIES

CIVIL SOCIETY ORGANIZATIONS*



LARGEST PRIVATE COMPANIES



4 MILLION

^{*} Including volunteers and religious worship organization workforce, where available.

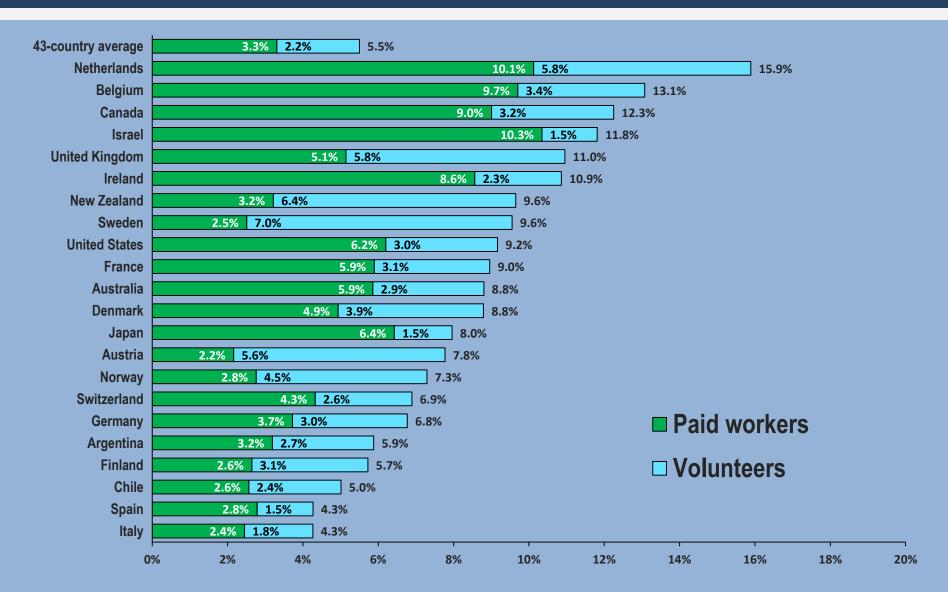
10 GREAT MYTHS OF GLOBAL CIVIL SOCIETY

- 1. There is no such thing as a civil society or nonprofit "sector."
- 2. The civil society sector is mostly engaged in provision of services.
- 3. The civil society sector is a marginal actor economically.
- 4. Civil society organizations are chiefly an American phenomenon and are far less in evidence in other countries.
- 5. There is no civil society sector for all intents and purposes in the Scandinavian countries, where the welfare state is most fully developed.

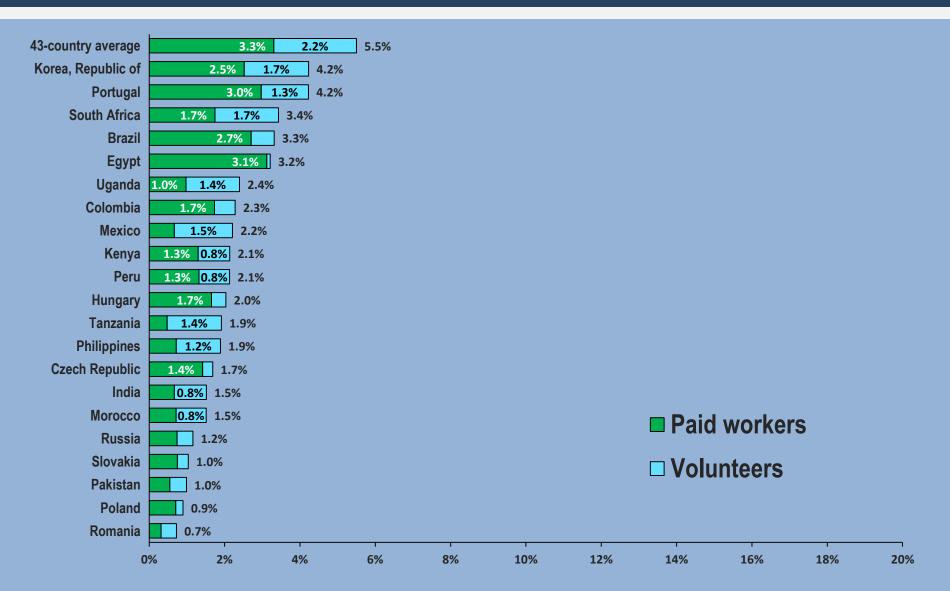
U.S. NONPROFITS: A MAJOR ECONOMIC FORCE



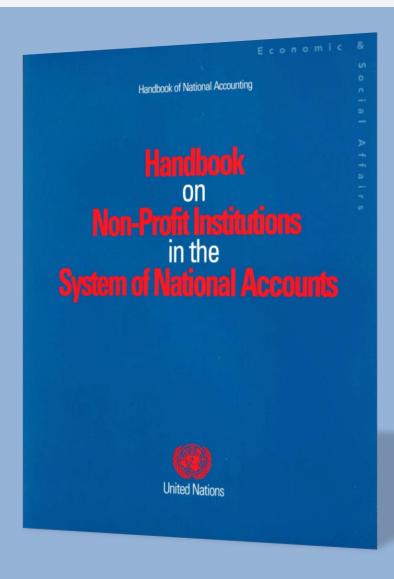
NONPROFIT WORKFORCE AS A SHARE OF ECONOMICALLY ACTIVE POPULATION, BY COUNTRY



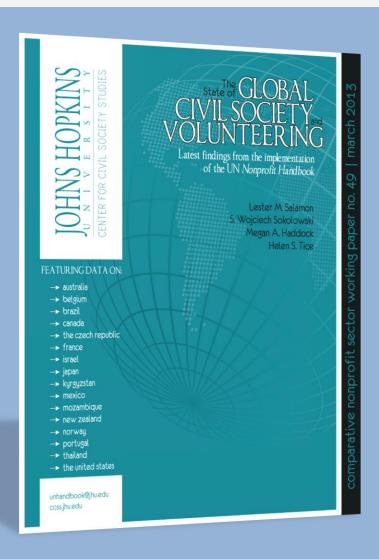
NONPROFIT WORKFORCE AS A SHARE OF ECONOMICALLY ACTIVE POPULATION, BY COUNTRY



UN HANDBOOK ON NONPROFIT INSTITUTIONS

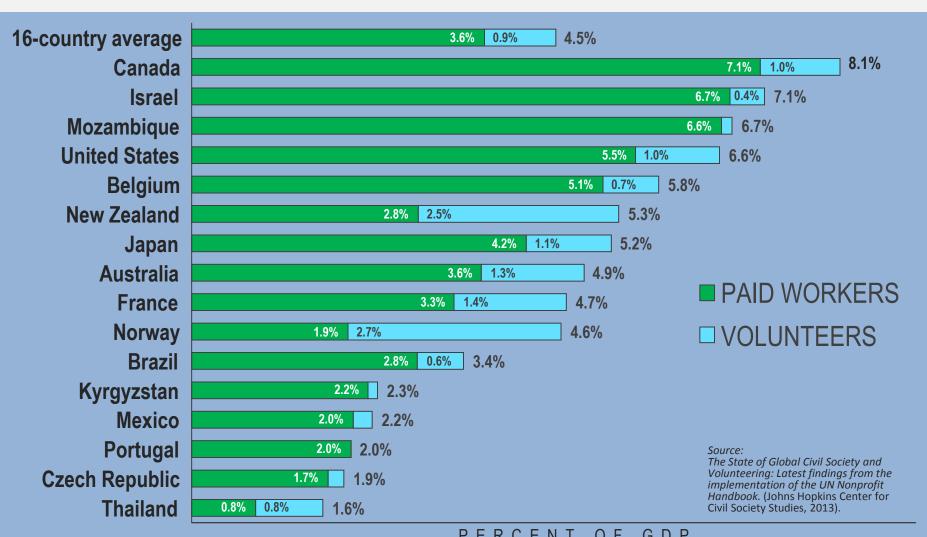


GLOBAL CIVIL SOCIETY & VOLUNTEERING: LATEST UN NONPROFIT HANDBOOK FINDINGS ON 16 COUNTRIES

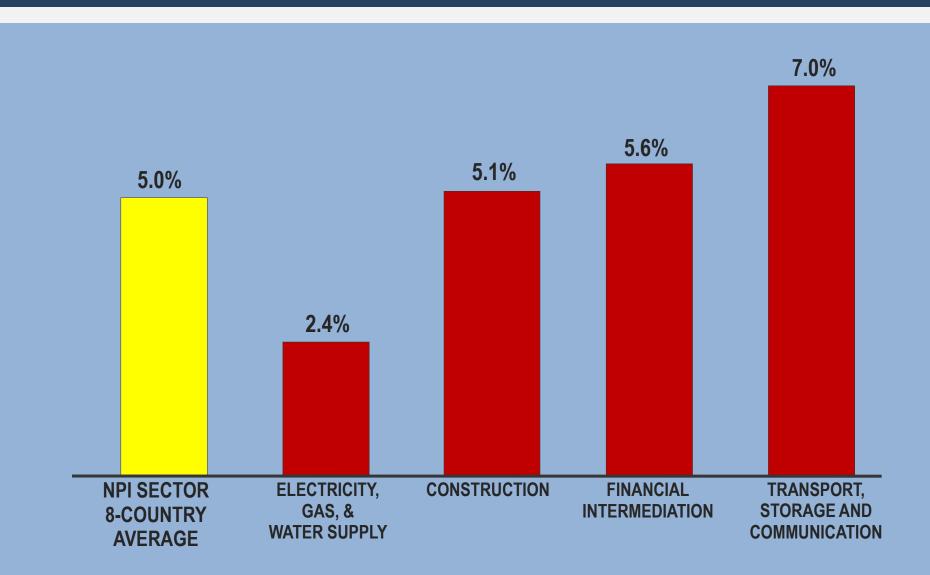


CENTER FOR CIVIL SOCIETY STUDIES

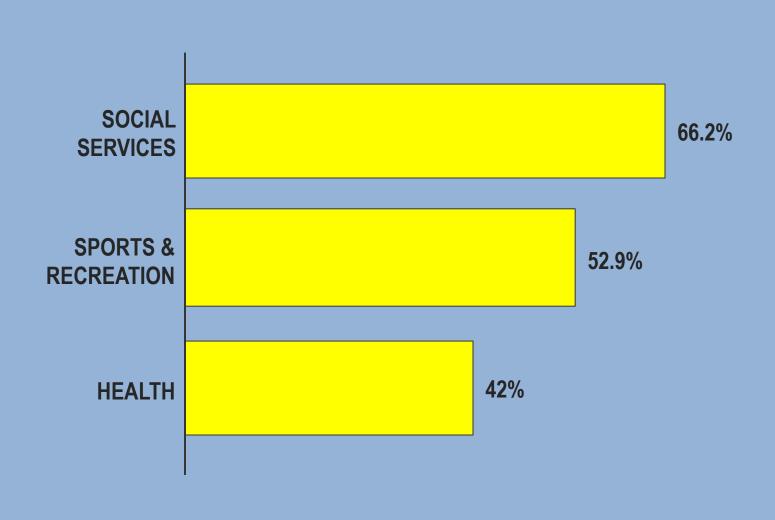
NPI CONTRIBUTION to GDP, INCLUDING VOLUNTEERS, BY COUNTRY, 2003



CONTRIBUTION TO GDP, NPI vs. OTHER INDUSTRIES, 8-COUNTRY AVERAGE



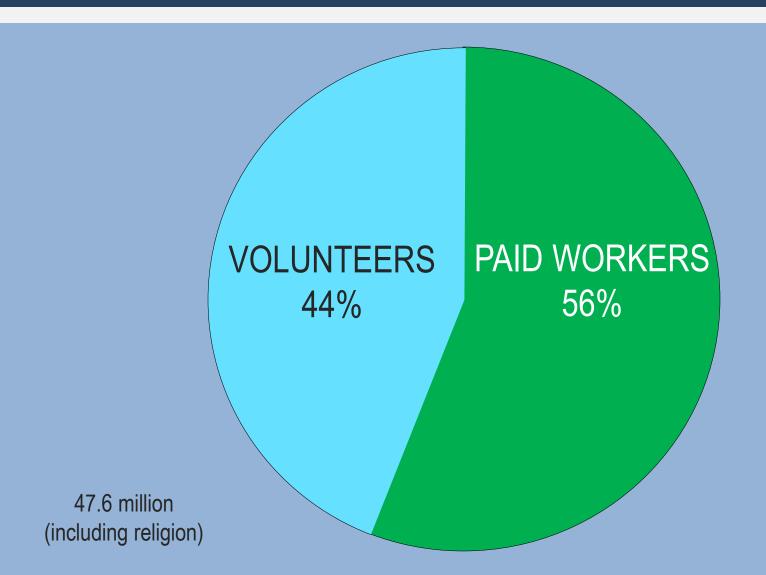
NPI SHARE OF BELGIAN VALUE ADDED, SELECTED FIELDS, 2001



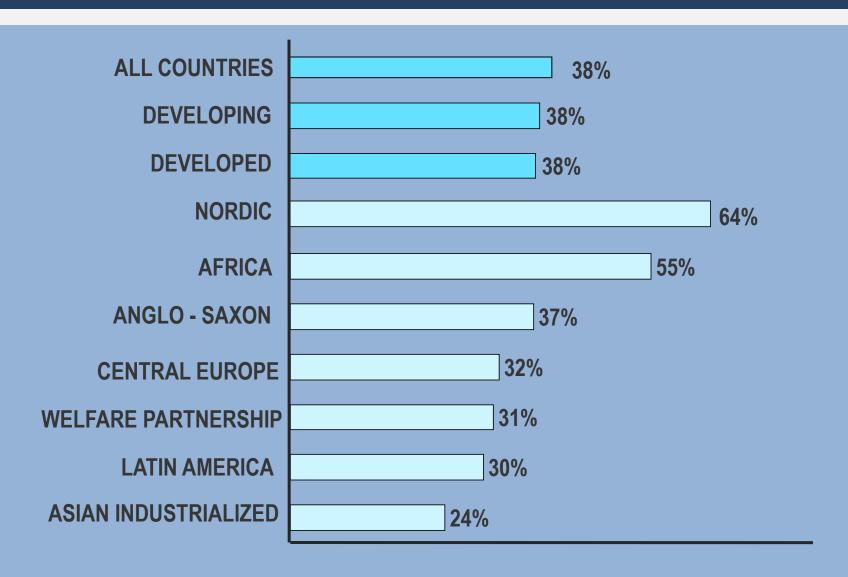
10 GREAT MYTHS OF GLOBAL CIVIL SOCIETY

- 4. Civil society organizations are chiefly an American phenomenon and are far less in evidence in other countries.
- 5. There is no civil society sector for all intents and purposes in the Scandinavian countries, where the welfare state is most fully developed.
- 6. Paid staff drive out volunteers.

CIVIL SOCIETY ORGANIZATION PAID VS. VOLUNTEER LABOR, 37 COUNTRIES

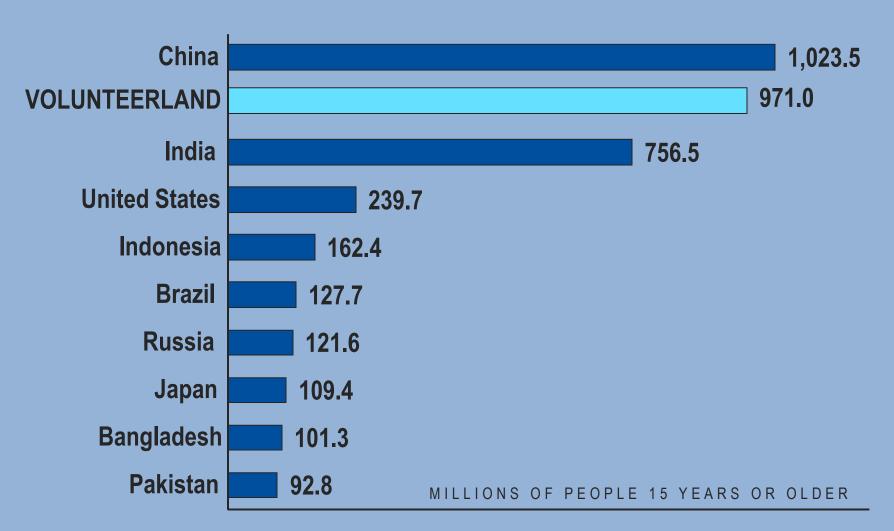


VOLUNTEERS AS % OF NPI WORKFORCE, BY COUNTRY CLUSTER, 37 COUNTRIES

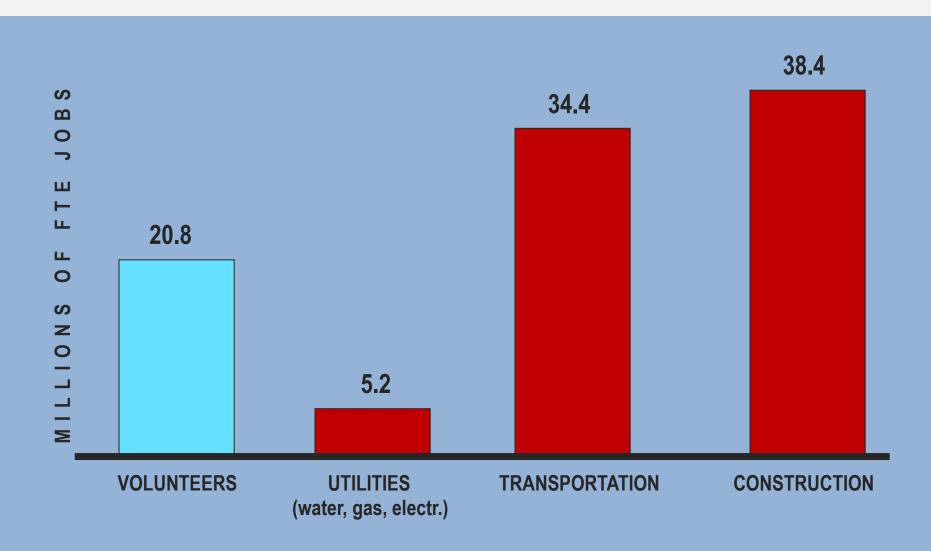


IF VOLUNTEERS WERE A NATION...

"VOLUNTEERLAND"—THE WORLD'S SECOND MOST POPULOUS NATION

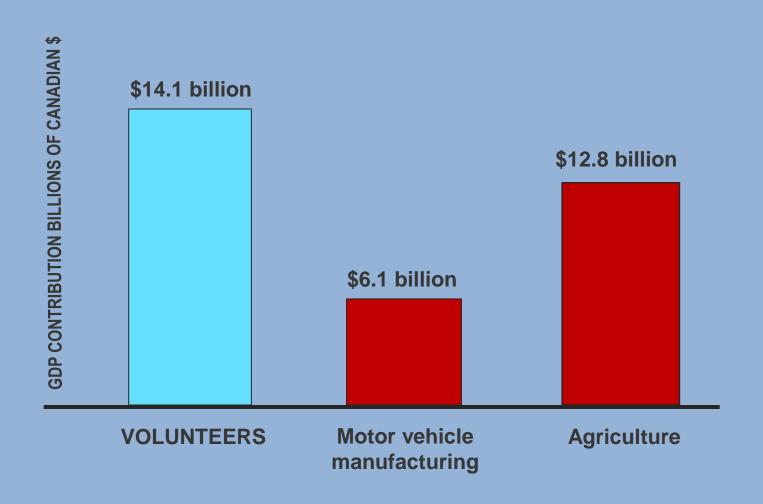


FTE VOLUNTEERS VS. EMPLOYMENT IN SELECTED INDUSTRIES, 37 COUNTRIES

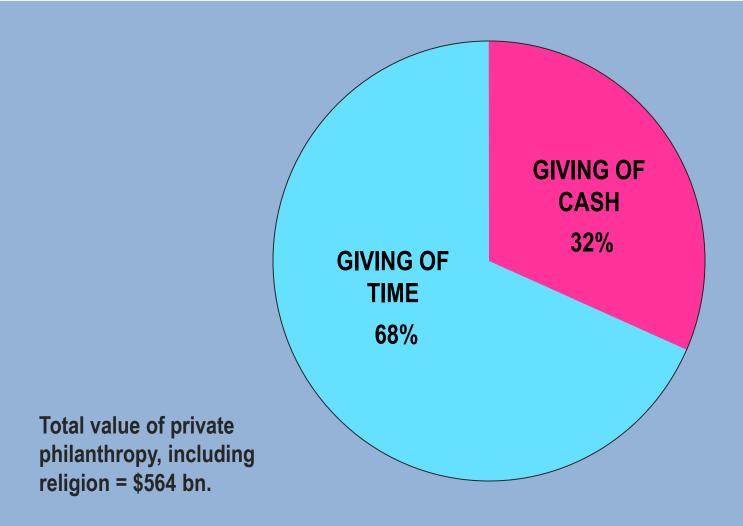


WHY MEASURE VOLUNTEERING?

CONTRIBUTION TO GDP, VOLUNTEERS vs. SELECTED INDUSTRIES, CANADA



VOLUNTEERING INPUT AS A SHARE OF TOTAL PRIVATE PHILANTHROPY, 36 COUNTRIES

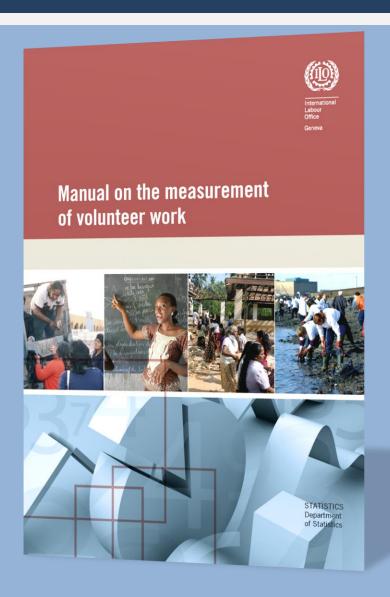


CIVIL SOCIETY PAID vs. VOLUNTEER STAFF AS % OF TOTAL WORKFORCE, 37 COUNTRIES

VOLUNTEERS

PAID STAFF	Below average	Above average	Total
Above average	8%	27%	35%
Below average	57%	8%	65%
Total	65%	35%	100%

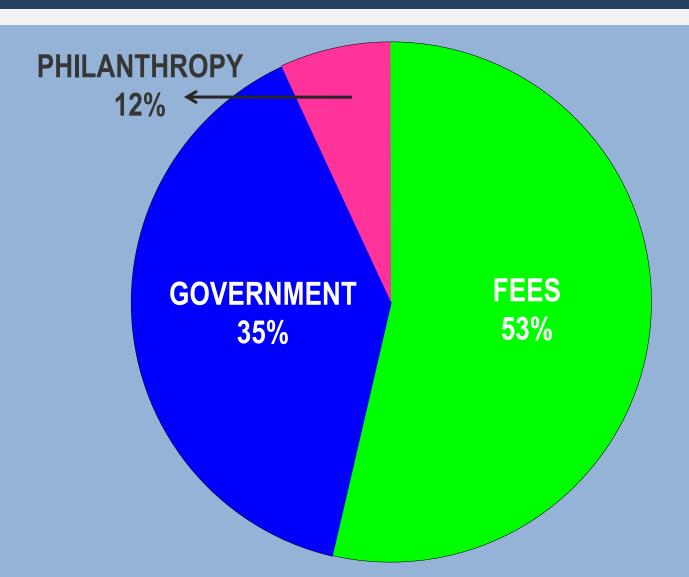
ILO MANUAL ON THE MEASUREMENT OF VOLUNTEER WORK



10 GREAT MYTHS OF GLOBAL CIVIL SOCIETY

- 6. Paid staff drive out reliance on volunteers.
- 7. Philanthropy is the chief source of civil society organization revenue.

SOURCES OF CIVIL SOCIETY REVENUE, 34-COUNTRY AVERAGE

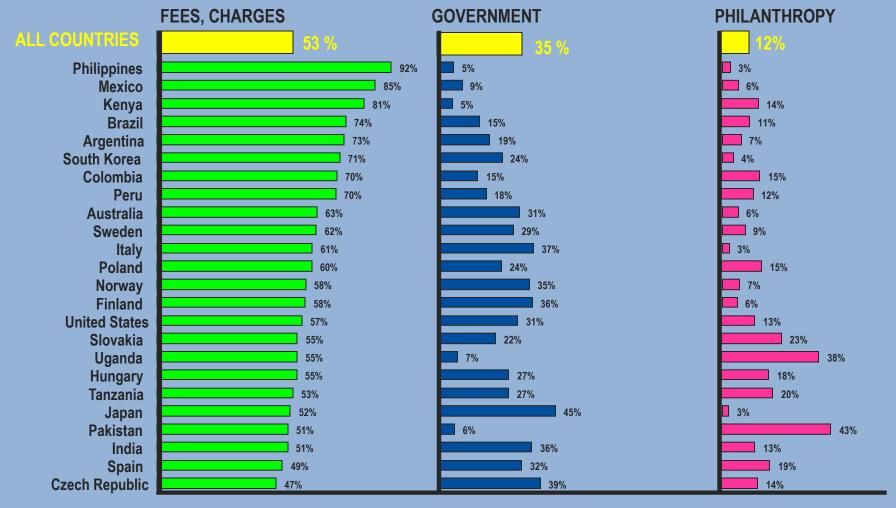


10 GREAT MYTHS OF GLOBAL CIVIL SOCIETY

- Philanthropy is the chief source of civil society organization revenue.
- 8. Philanthropy is at least the chief source of civil society revenue in the United States.

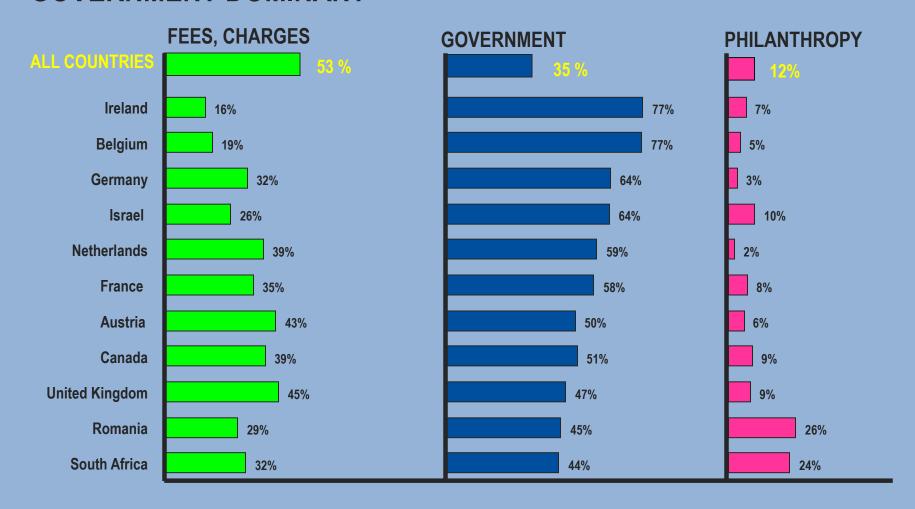
SOURCES OF CIVIL SOCIETY REVENUE, BY COUNTRY

FEE DOMINANT

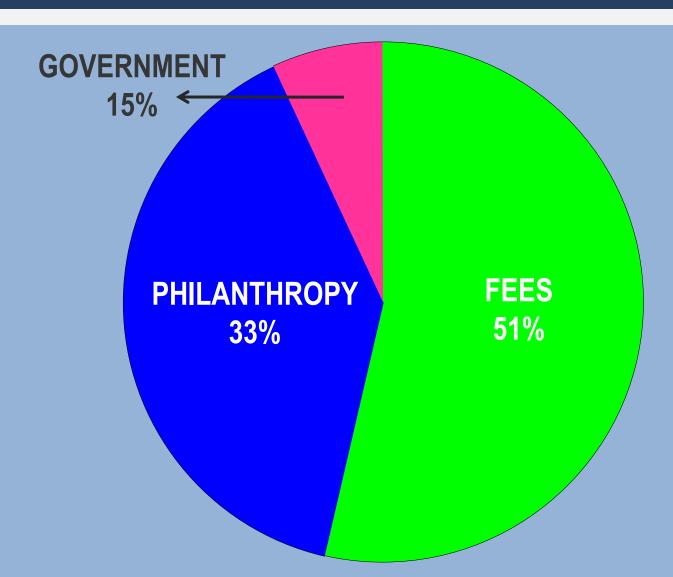


SOURCES OF CIVIL SOCIETY REVENUE, BY COUNTRY

GOVERNMENT DOMINANT



SOURCES OF CIVIL SOCIETY REVENUE, RUSSIA



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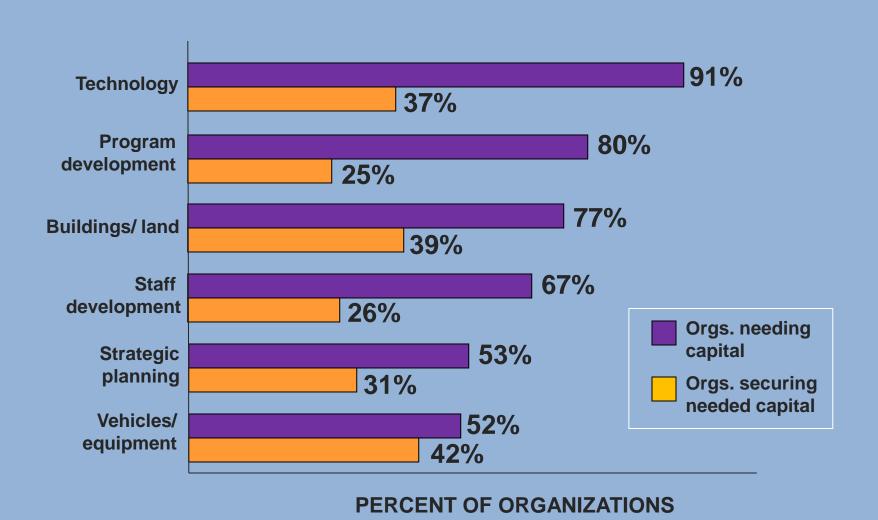
9. The nonprofit sector is labor intensive rather than capital intensive.

NONPROFIT FISCAL GAP

- Operating revenue
- Investment capital
 - Hard
 - Soft

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NONPROFIT CAPITAL NEEDS VS. SUCCESS SECURING CAPITAL, BY PURPOSE



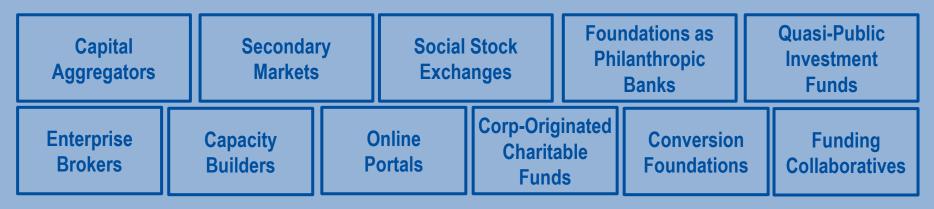
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PHILANTHROPY'S BIG BANG

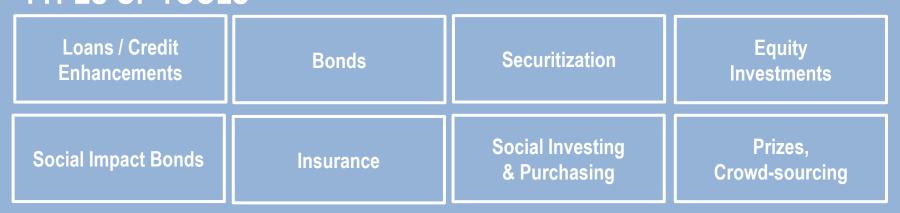


NEW FRONTIERS OF PHILANTHROPY: ACTORS/TOOLS

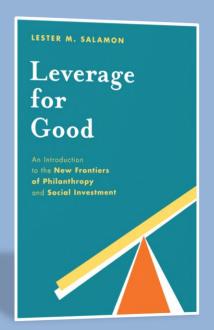
TYPES OF ACTORS

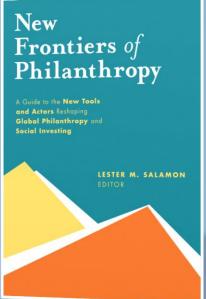


TYPES OF TOOLS



IS YOUR ORGANIZTION READY FOR THE NEW FRONTIERS OF PHILANTHROPY?



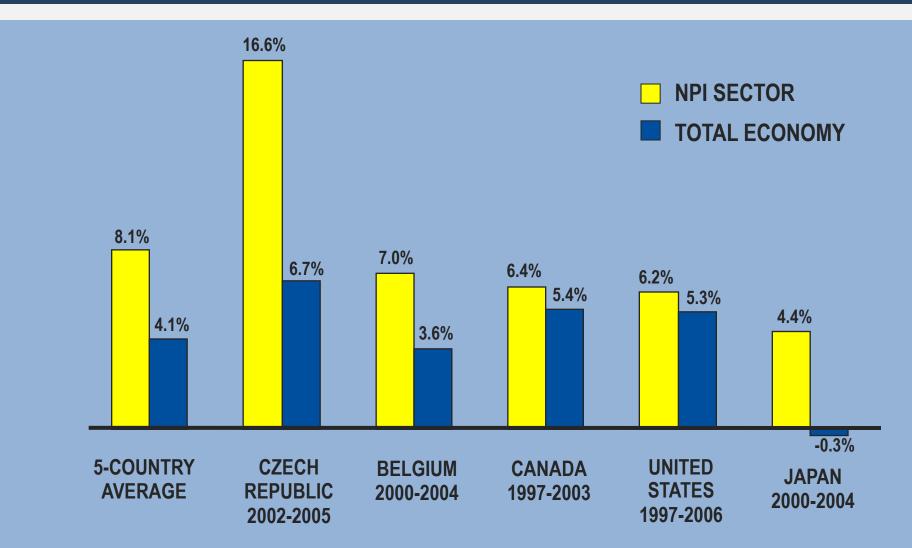


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10 GREAT MYTHS OF GLOBAL CIVIL SOCIETY

- The nonprofit sector is labor intensive rather than capital intensive.
- 10. The civil society sector is growing at a slower rate than the private business sector.

AVERAGE ANNUAL GROWTH OF NPIS vs. TOTAL ECONOMY, 5 COUNTRIES



FOR MORE INFORMATION

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